



Eurocontrol Technics Group

Jun 13th 2014

Eurocontrol Technics talks innovative Israeli technology at investor forums in Toronto, Calgary, Vancouver

Eurocontrol Technics Group (TSX-V:EYO) (CVE:EYO), a company looking to make waves in the energy security sector, is set to present at our Proactive Investors forums in Toronto, Calgary and Vancouver next week as CEO Bruce Rowlands leads an effort to unlock the existing value in the business.

The Proactive Investors One2One forums promise to provide direct access to the bosses of some of the nation's most dynamic growth companies. In six years, Proactive has organized more than 300 events and introduced investors to some of the stock market's best-performing stock market listed companies.

Indeed, this time is no different. Eurocontrol Technics has three wholly owned Israeli subsidiaries with technologies in the energy security, verification and authentication sectors, two of which are already bringing in revenues.

The company is forecasting approximately \$8 million in revenue this year just based on existing contracts alone, and has around \$2 million in cash. Its market cap, however, is just under \$10 million.

Eurocontrol's three subsidiaries all relate to one another, with all three offering authentication, verification and certification technologies. The company's primary business is Global Fluids International (GFI), which has a four-part proprietary fuel marking system known as Petromark -- for governments and oil companies looking to counteract the illicit trade of hydrocarbons.

The proprietary technology identifies fuel that has been tampered with, for example diluted with lower grade fuel, propane, water or even urine --- something that is quite common in developing nations, leading to damaged engine parts, illegal imports and significant government losses in tax revenue. Annual global losses from the illicit trade of fuels is estimated at over US\$200 billion per year.

"The historical standard for marking hydrocarbons is the use of coloured dyes, which are easily imitated and even more easily removed from fuel," said Rowlands in a recent Proactive Investors interview.

The company's Petromark system, which was controlled by Israel-based GFI and acquired by Eurocontrol in 2006, is a proprietary technology that was developed by the Israeli government research labs at Soreq, certainly a bonus given Israel's experience in anti-terrorism and defense tactics and developing covert technologies.

The process works with a unique marker that cannot be copied or removed, which is then injected at the terminal or pipeline. This is followed up with a mobile detection analyzer, as well as with the automatic transmission of results in real time to a central monitoring and control centre. The technology is the only one in the world that has an ISO 17025 accreditation, meaning it is of sufficient forensic quality to be admissible into a court of law for evidence. "It is the only fully covert marking system, where full final forensic results are produced in the field where the test is conducted," said the chief executive.

Eurocontrol also has two other Israeli subsidiaries: Xenemetrix, which is the manufacturer of the analyzers Eurocontrol uses in GFI's Petromark system, and XwinSys, a start-up acquired in May 2012 whose goal is to produce a standalone

Price: C\$0.07

Market Cap: C\$6.591M

1 Year Share Price Graph



Share Information

Code: EUO

Listing: TSX Venture

Sector: Oil & Gas Equipment & Services

Website: www.eurocontrol.ca

Company Synopsis:

Eurocontrol is a leading provider and innovator of detection and marking systems worldwide, developing and implementing innovative molecular marking systems for the oil industry.

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verification system for semiconductors.

Of Eurocontrol's \$6.5 million in revenue last year, 75% is recurring revenue derived from its fuel marking business, with the company forecasting approximately \$8 million in 2014 if all it does is its "existing fuel marking contracts."

The business seems to only just be getting started, with fuel adulteration a timely and growing issue in emerging countries.

Directors of Eurocontrol will be presenting the company's plans for advancement in Toronto on June 17, Calgary on June 18 and Vancouver on June 19. The company will make a 20 minute pitch followed by a 10 minute inquisition by a roomful of potential investors.

Once Eurocontrol has presented, complimentary canapés and beverages are available for 90 minutes during a break-out session, where attendees can mingle with other guests, or ask more questions to the presenters.

We look forward to seeing you there!

For more details on venues and times, and to register to each event, please click on the links below:

To register for the Toronto event, [click here](#)

To register for the Calgary event, [click here](#)

To register for the Vancouver event, [click here](#)

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