



## Test and Measurement Innovators Focused on Key Growth Markets

Investor Presentation  
October 2017



# Forward Looking Statements



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# Investment Highlights



- Innovators in test and measurement technologies and applications utilizing ED-XRF spectroscopy - four business units:
  - **Xenemetrix** - leaders in ED-XRF spectroscopic material analysis - two time Frost & Sullivan Award winner - *innovators in taking the laboratory to the field*
  - **XwinSys** - Patented world class metrology systems provide unparalleled solutions for wafer measurement for the semiconductor industry
  - **Croptimal** - Mobile soil and plant laboratory provides testing solution to boost crop yields, reduce expenses and increase sustainability
  - **SICPA | GFI** - Petromark™ fuel marking technology - the only fuel marker in the world that cannot be erased, altered or imitated - decreases illicit activities / increases tax revenue
- Management and technical team committed to innovation and quality supporting customers and a rapidly expanding distribution network
- Leading global partners - **SICPA**, a worldwide leader in security solutions and **Netafim**, a global leader in drip and micro-irrigation solutions for agriculture productivity
- Debt Free with ~\$10 million cash and cash equivalents (Q2 2017)
- Committed to R&D - investment of \$3.0 million in 2016



Market Facts	Listed:	TSX Venture Exchange (EUO) and OTCQB (EUCTF)
	Shares Issued:	90,750,238 shares outstanding   98,075,238 fully-diluted
	Ownership:	~25% institutional ownership including SICPA holdings of ~13%

Test and measurement innovations for key growth markets






# Focused on Key Growth Markets



**eurocontrol**  
TECHNICS GROUP  
TSXV | EUO  
OTCQB | EUCTF

## Leading edge technologies exposed to significant growing markets

Sector	Business Unit	Application Description   Solution
ED-XRF Equipment		Award winning designer, manufacturer and marketer of <b>Energy-Dispersive X-ray Fluorescence (ED-XRF)</b> systems and components for a wide range of industries and applications. Technology updated and leading edge.
Wafer Inspection & Metrology Equipment		Novel metrology solutions for the semiconductor and related industries, based on improved X-Ray technology combined with automated optical 3D scanner and 2D microscope.
Precision Agriculture		A unique service for performing real-time and accurate tests of plant tissue, soil and water in the field. Croptimal's novel and innovative technological solution reduces time-to-analysis from 10 days to 10 minutes, dramatically changing the prevailing agricultural testing methodology.
Fuel Marking	<b>SICPAGFI-PETROMARK™</b>	Petromark™ <b>oil marking system</b> utilizes Xenemetrix's ED-XRF detector technology and <b>eliminates tax revenue losses for governments</b> . Eurocontrol earns revenue from this division through a 5% earn-out agreement with SICPA S.A. <a href="http://www.sicpa.com">www.sicpa.com</a> , a leading global provider of secured authentication, identification and traceability solutions and services.

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## Leaders in ED-XRF spectrometry equipment

- Leading designer, manufacturer and marketer of Energy-Dispersive X-ray Fluorescence (ED-XRF) systems and components for a wide range of industries and applications including:
  - Petrochemicals (SICPA | GFI), precision agriculture (Croptimal), marine, minerals and mining, forensics, in-situ fraud prevention, and homeland security
- ~1,300 systems sold to leading institutions around the world
- Awarded two Frost & Sullivan awards -
  - 2010 Global Product Line Strategy of the Year Award
  - 2015 Global Analytical X-Ray Instrumentation Price Performance Value Leadership Award
- Long term supply, maintenance and support agreement with SICPA | GFI to supply Xenemetrix products and services related to the oil and gas marking and monitoring field
- Creation of Croptimal technology through collaboration with Netafim, an Israeli company that is the global leader in drip and micro-irrigation solutions for agriculture productivity - Netafim delivers innovative irrigation solutions to more than 110 countries across the globe

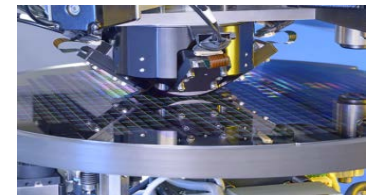
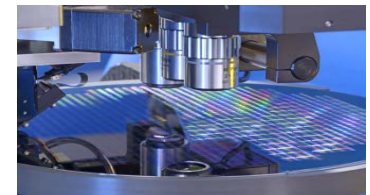
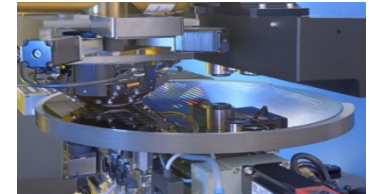


## Wafer Inspection & Metrology Equipment

- XwinSys has developed a new and disruptive approach to handling metrology inspection systems for the semiconductor and related industries - US patent awarded in May 2016
- Hybrid technology combines ED-XRF and automated 3D vision technologies to provide material composition and 3D topography mapping
- In-Line and Non-Destructive Metrologic tool, has both Inspection and Metrology features and capabilities:
  - overcomes limitations of entrenched technologies for measuring thin and ultra-thin films
  - superior performance for a wide variety of semiconductor applications
  - developed with cooperation from major semiconductor manufacturers
- XwinSys is currently working with several of the largest global semiconductor companies to place units



Onyx Wafer Inspection System



## *Precision Agriculture Technology and Service*

- Croptimal is a new disruptive precision agriculture technology developed in response to the growing need for world food production to increase to meet demand
- Successful commercialization for almond crops
- State of the art technology:
  - Boosts crop yields, reduce expenses and increases sustainability
  - Mobile laboratory provides in-field testing with automatic samples preparation of soil, water and critical parts of the crops provides a full range of material analysis of nutrients and contaminates
  - Results delivered to customer in minutes compared to current 10 day cycle
  - Collected data accumulated in a Cloud-based data base for intelligent recommendations and data mining for trends and patterns within the agricultural sector



# SICPAGFI-PETROMARK™



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## *Fuel Marking Industry Earn-Out*

- Annual global losses from the illicit trade of fuels is approximately US\$100+ billion per year
- SICPA GFI Petromark™ technology acts as deterrent for smuggling, tax evasion, adulteration and commingling of fuels
- In 2016, Eurocontrol sold its fuel marking subsidiary, Global Fluids International (GFI) S.A. to SICPA ([www.sicpa.com](http://www.sicpa.com) - [http://www.sicpa.com/oil-and-gas-marking-technology-acquisition\\_GFI](http://www.sicpa.com/oil-and-gas-marking-technology-acquisition_GFI)), a leading global provider of secured authentication, identification and traceability solutions and services:
  - \$16 million cash + ongoing earn-out payments equal to 5% of net revenue on future contracts, with minimum guarantee of \$9 million over six years
  - SICPA's long established business and world wide reach will deliver more contracts
  - Earn-out revenue calculated not only on the sale of the fuel markers and analyzers / detectors but also on a broad range of products and services being offered under the SICPAGFI-PETROMARK™ banner
    - Revenues from a comprehensive fuel marking solution are generally significantly greater than revenue generated solely from sales of markers and detectors



# Board and Management Team

## *Technology and public markets focused board and management team*



**Bruce Rowlands**  
Chairman and CEO

- 30 years operational and senior management experience with emerging market companies - high tech and biotech
- Capital markets and investment banking background

**Doron Reinis**  
COO, CEO

- 30+ years experience in business management, finance and economics
- CEO and Founder, Xenemetrix, CEO and initiator of technology concepts, XwinSys and Croptimal
- BA Economics, Haifa University

**Andres Tinajero**  
CFO

- 20+ years business experience across a wide range of industries
- Served as CFO and Director of several medium-sized public companies across Canada
- BA and MBA, Member of Canadian Institute of Certified Management Accountants, Certified Member of the Institute of Corporate Directors

**Dennis Logan**  
Director, Audit  
Committee Chair

- Chartered accountant and seasoned public company CFO and Director with strong capital markets experience.
- BA, MBA, University of Toronto; Chartered Accountant; Member Institute of Chartered Accountants of Ontario.

**Christine Macqueen**  
Director

- Current Director for Corporate Affairs, SICPA S.A. and ~30 years with the Foreign & Commonwealth Office of the Government of the UK
- Numerous degrees and diplomas from UK and European universities in modern languages, Economics and IT and a chartered member of the UK Institute for Personnel Development

**Kenneth Wawrew**  
Director,  
Remuneration  
Committee Chair

- 40 years experience in high technology industries including former Chairman, President & CEO and current Director, SynergX Technologies Inc., and former Director and VP Business Development, Photon Dynamics, a Nasdaq listed company
- Bachelor Mathematics (Computer Science), University of Waterloo

**Paul Wood**  
Director, Special  
Committee Chair

- 25 years business experience focused on corporate development and structuring transactions
- Current CEO and Director, BTU Capital Corp.
- MBA Finance, University of Toronto, BA Economics, Philosophy and Politics, Dalhousie University

# eurocontrol

## TECHNICS GROUP



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